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## Global Bid Manager - ICT Outsourcing - Amsterdam

With more than 28,000 employees in over 30 countries, our client is one of the world's leading providers of vendor independent solutions and services to professional users of Information and Communication Technology (ICT). Through consulting, integrating, implementing and managing infrastructure and business solutions, the organisation facilitates many of the world's largest organisations to maximize the value of technology investment and in the improvement of customer interaction.

The Global Business Development department is responsible for supplying complex, international outsourcing-projects; as a result of the strong increase in recent RFP the business is looking to expand the international Bid-Team.

The Global Bid Manager reports to the VP for Global Sales and Account Management, with members of the multifunctional bid-team reporting to the position across various business-units of the organization, with recruitment into the areas a key responsibility.

The Bid Manager is responsible for global outsourcing-proposals through which the organisation can obtain a leading role within the international outsourcing-market. The Bid Manager will be accountable for the delivery of large and complex (international) outsourcing-projects, dealing with legal, due diligence, cost modelling, commerce and HRM-process-issues.

You will develop and grow a competent Bid-Team who will assess, understand and develop solutions to fulfil the customers' business requirements, working at board level.

The candidate will demonstrate:

- Over 5 years successful experience within Bid Management in the outsourcing market
- Business Development experience within outsourcing
- International Program Management-experience within ICT-infrastructure
- Experience of the Global Banking Market
- Experience of growing and motivating bid-teams
- Able to operate independently and in a team;
- Fluency in English

For further information, please e-mail your CV to [Marianne Bastin](mailto:Marianne.Bastin) or telephone on 020 7153 1081.

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